

# AIRLIFT WORLD

Edition for insurance company

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We are us hering out Year 2015 and in this connection I would like to enclose my sincere gratitude and appreciation for mutual productive labor. Also I thank you very much for being strong and patient and that you equally share with Volga-Dnepr its best and worst times. I appreciate your devotion, involvement and personal input in implementation of the company goals and objectives.

On behalf of the Volga-Dnepr Group multinational team wish you Happy New Year and Merry Christmas!

May all your dreams and desires definitely cometrue and wonders happen once and again but not on the New Year Eve only. Let the in coming year and other years to follow bring miracles and shed magic light of success on your life and all your efforts and endeavors. So like in a fairy tale let all your aspirations and ambitions ful fill!

Prosperity and optimism!

Congratulations!!!

CEO of LLC "New Insurance Company" Alexander Rodionov

### AirBridgeCargo Airlines and Volga-Dnepr Airlines win 'Best overall carrier of the year 2015' and 'Charter Operator of the Year' awards

AirBridgeCargo Airlines (ABC) and Volga-Dnepr Airlines are celebrating a double success in the Payload Asia Awards 2015, winning the 'Best Overall Carrier of the Year 2015' and 'Charter Operator of the Year' prizes respectively.

The awards represent a further service excellence milestone for Volga-Dnepr Group in its 25th anniversary year with more top honours for its scheduled cargo and cargo charter airlines.

AirBridgeCargo Airlines was voted 'Best Overall Carrier of the Year' in the Customer Choice Awards, which attracted 18,000 online votes. Volga-Dnepr Airlines was awarded the 'Charter Operator of the Year' trophy in the Industry Choice Awards in which nominees are judged and ranked by a respected industry panel of 17 judges.

The two airlines received their trophies at a special gala awards ceremony at the Crowne Plaza Changi Airport in Singapore which was attended by more that 250 senior executives from the international air cargo industry. Now in their fourth year, the Payload Asia Awards are a celebration of excellence to highlight the air cargo supply chain companies that have excelled in the industry and made a positive impact on the market.

Denis Ilin, Executive President of AirBridgeCargo, said: "We are overwhelmed that customers have voted AirBridgeCargo as the Best Overall Carrier of the Year. We would like to thank our partners all over the world for voting for us, for their high evaluation and appreciation of our efforts in providing reliable services and satisfying their needs. This customer award sets a very high level of standards and expectations, which now AirBridgeCargo has to meet every day. It is a challenge we greatly appreciate and value. It is both a great honour and a huge responsibility for us to maintain our customers' confidence and trust in ABC as a reliable quality partner."

Dennis Gliznoutsa, Vice President, Sales at Volga-Dnepr Airlines, added: "This award is a great honour for our charter experts all over the world and is especially important to us because it comes in our 25th anniversary year. Over this time we have obtained a unique level of knowledge and expertise in the transportation of outsize and heavyweight air cargo and we use this experience every day to benefit our customers by creating the solutions they need, even for their most complex shipments. Simultaneously





winning awards for both Volga-Dnepr Group's charter and scheduled cargo services is also a true recognition from our customers and the industry of our 'cargo supermarket' service offering. We are extremely proud that our expertise has been recognized by our customers and for this prestigious endorsement of our Group strategy."

This is not the first time ABC and VDA have been recognized by its customers. In 2014 ABC was presented with the 'Best All-Cargo Carrier' prize in the 2014 Asian Freight and Supply Chain Awards. It has also been presented with other global awards for excellence. Earlier this year, it was voted 'All-Cargo Airline of the Year' at the 32nd annual Cargo Airline of the Year Awards, and has won the 'Cargo Carrier of the Year on International and Domestic Routes' award in the annual Wings of Russia ceremony for four consecutive years. In Europe, ABC also received the 'Best Cargo Airline' trophy in 2014 in the Golden Chariot awards.

2015 has also been another year of industry and customer recognition for Volga-Dnepr Airlines. It won the Air Cargo Industry Achievement Award in the World Air Cargo Awards presented in Munich, and was honoured with a special award to mark its 'Contribution to the development of Russian air transport' in the annual Wings of Russia Awards to recognise excellence in commercial air transport. Most recently, it was voted Best Cargo Charter Airline in the annual BACAAwards



## «Baltic Air Charter association» names «Volga-Dnepr Airlines» as «Best Cargo Charter Airline»

Volga-Dnepr Airlines has been voted 'Best Cargo Charter Airline' by members of the Baltic Air Charter Association (BACA) for the second consecutive year.

The award comes in the airline's 25th anniversary year and was presented at BACA's annual awards luncheon at the Guildhall in London that was attended by over 380 senior executives from some 140 companies in the global air charter industry.

2015 marks the sixth occasion Volga-Dnepr has won the air charter industry's most prestigious cargo charter airline award following its previous successes in 2009, 2010, 2011, 2012 and 2014. The trophy was presented to GeorgySokolov, Regional Sales Manager of Volga-Dnepr Airlines by Pierre Van Der Stichele, Director Business Development – Cargo of Chapman Freeborn Airchartering, sponsors of the award category.

Ton Coe, Chairman of the Baltic Air Charter Association, said: "Congratulations again to Volga-Dnepr Airlines in winning the Best Cargo Charter Airline BACA Award for 2015. To have won two years in succession proves that the quality of service continues. The BACA members are the clients that vote



have clearly shown what they think. Volga-Dnepr Airlines are also fine supporters of this Association and it's wonderful that such companies gain the recognition they fully deserve." BACA's annual awards are based on the votes of its more than 210 members to identify the leading companies in both the cargo and passenger charter sectors.

Dennis Gliznoutsa, Vice President Sales at Volga-Dnepr Airlines, said: "We are especially proud to have won this award in our 25th anniversary year. To be recognised by other leaders and experts in the air charter industry for the quality of our work is a great honour for us. I also want to acknowledge the great work of the Baltic Air Charter Association which continues to represent and promote this great industry and encourage and reward service excellence."

The Baltic Air Charter Association (BACA) is the successor to the Airbrokers' Association founded by members of the Baltic Mercantile and Shipping Exchange in March 1949



### «Volga-Dnepr Gulf» performs first C-check in «Volga-Dnepr Technics» subgroup



Volga-Dnepr Gulf performed the first C-check on Boeing 737-300 aircraft operated by Avia Traffic Company, an airline based in Kyrgyzstan, in its hangar facilities at SharjahAirport, UAE.

The full scope of work including C2+C1, AD/SB + A1+ A2 + A3 + A4 checksand CPCP programs scheduled to be completed within 15 days. This base maintenance will be performed in accordance with Kyrgyz CAA approval which allows Volga-Dnepr Gulf to perform all types of line and base maintenance activities on B737-300/400/500 aircraft.

"The first C-check performed by Volga-Dnepr Gulf is a new milestone not only for Volga-Dnepr Gulf but for the whole Volga-Dnepr Technics subgroup. We highly appreciate that Avia Traffic Company relies on us and our capabilities, and we are sure that this cooperation will prove to be mutually beneficial and evolve into a long-term partnership," said Viktor Sherin, Managing Director of Volga-Dnepr Gulf

### «Volga-Dnepr Group» wins global competitiveness award at "Who creates russia's economy" forum

Volga-Dnepr Group has won the Global Competitiveness award during XI Annual Big Business Forum: "Who Creates Russia's Economy" arranged by Expert RA, leading Russian rating agency.

Awards ceremony was held in Moscow within the traditional review of Russia's Top Companies rating prepared annually by Expert RA agency.

This is the first time when rating includes 600 companies.

The award was handed to Anna Shorina, Acting PR Director, Volga Dnepr Group by Dmitry Grishankov, Chairman of RAEX International Group and General Director of Expert RA Rating Agency.

"Today Volga-Dnepr Airlines (member of the Group – note) is the world leader in oversize and heavy cargo air transportation. In 2014 Volga-Dnepr Group demonstrated a 17,6% growth in operations. It's above industry average both in Russian and global market", noted Dmitry Grishankov. Volga-Dnepr Group which celebrates its 25th anniversary this year includes, in addition to its charter business, AirBridgeCargo scheduled airline



and Atran Airlines, one of the oldest Russian cargo operators.

The forum was attended by government officials, managers of top Russian and foreign companies and leading media representatives. Key issues discussed were lack of technology handling, cost saving in response to crisis as a driver for operational efficiency, finding of resources for companies' capitalization increase and economic development

### **«Volga-Dnepr Technics Moscow» named** in TOP-10 innovative companies in Russia

Volga-Dnepr Technics Moscow (VDTM) has been ranked in top ten Russian innovative companies in recognition of its commitment to sustainable growth and successful business development strategy. The awards ceremony to celebrate the winners of TechUp 2015 – Russia's national fast-growing high-tech companies rating – was held during Moscow's International Open Innovations Forum.

Over two hundred companies across the country were competing for the awards this year. The collective verdict of the judge panel, including pundits from PricewaterhouseCoopers (PwC) and the Higher School of Economics (HSE) national research university, named VDTM among the top ten innovative companies and the top thirty largest fast-growing companies in Russia. The rating factored in such indicators as turnover, growth rate and product innovativeness. Throughout all six years of operating in a highly competitive market of aircraft maintenance VDTM has demonstrated continuing development both in Russia and abroad, upward performance and an outstanding level of technical sophistication and competence which led to its success in the prestigious TechUp 2015 rating.

"We are proud of this acknowledgement of Volga-Dnepr Technics Moscow's business achievements. It is another confirmation that the company moves in the right direction, consistent with the general strategy of Volga-Dnepr Group, and we thank the organizers of the TechUp 2015 rating. We are committed to further advance in our successful progression in the Russian and foreign markets," said EvgenyKochetov, General Director of Volga-Dnepr Technics Moscow.d to new growth opportunities" ■





#### About the TechUp rating:

TechUp – Russia's pioneer rating of fast-growing high-tech companies – was launched in 2012 to assess the potential of innovative businesses. It includes Russian companies with turnover over 100 million rubles showing a positive dynamics of marketing their own high-tech products.

### **«Volga-Dnepr» II-76TD-90VD completes** first landing on ice airfield in Antarctica

A Volga-Dnepr Airlines IL-76TD-90VD has made its first landing on an ice airfield in Antarctica, opening up significant opportunities to support exploration projects on the continent.

The aircraft completed a series of runs on the runway to check performance capability and define the engine reverse thrust application range, and in doing so extended Volga-Dnepr's flight operations to all seven continents.

Flight checks were performed in order to incorporate amendments to the IL-76TD-90VD's Aircraft Flight Manual (AFM) for ice airfield operations. After the amendment of its AFM, the IL-76TD-90VD airplane is currently being approved to operate to Antarctica airfields.

The freighter performed its first landing at the Novolazarevskaya Antarctic Research Station airfield. The airplane was flown by a joint crew led by two Honoured Test Pilots of the Russian Federation: Mr. Nikolai Kuimov, Hero of Russia, Chief Pilot, Ilyushin Aviation Complex, and Ruben Yesayan, Hero of Russia, Chief Pilot, GosNII GA.

GeorgySokolov, Sales Director of Volga-Dnepr UK, said: "Obtaining approval to fly to adverse weather regions expands Volga-Dnepr Airlines' operating boundaries. Active exploration of the Arctic and Antarctic regions is currently underway, and with the



IL-76TD-90VD airplane meeting all ICAO's existing and advanced requirements, and, most importantly, being fitted with environment friendly engines, it will provide a reliable transport solution for our customers. We have already started implementing a major project in Antarctica for Antarctic Logistics Centre International (ALCI), Cape Town."

### Russian Railways Logistics and «Volga-Dnepr Airlines» sign a strategic co-operation agreement

Russian Railways Logistics, a subsidiary of United Transport and Logistics Company, and Volga-Dnepr Airlines, a global leader in heavy and outsize cargo airlift solutions, have entered into a strategic cargo logistics co-operation agreement. The agreement will focus on scaling up the sales channels and opportunities as well as enabling both companies to diversify and expand their reach and range of multimodal transportation services.

The clients of Russian Railways Logistics will now enjoy a preferential choice of solutions to move their export, import and transit cargo by air using Volga-Dnepr Airlines' services, while Volga-Dnepr will be capable to offer a range of value-added rail delivery services that complement air logistics requirements of its customers.

"We reached mutual understanding on selling the services at joint and through rates," said Alexander Kochukov, Senior Deputy General Director of Russian Railways Logistics. "This agreement will bring our logistics services to a new level. The company will greatly expand its multimodal carriage package to allow a fully integrated service including air transport. Furthermore, the co-operation with Volga-Dnepr Airlines will facilitate the attraction of additional freight for rail and air carriage."

"The agreement with Russian Railways Logistics is an essential step for Volga-Dnepr Group on its path of strategic 'Cargo Supermarket' development. The relationship will give us an opportunity to offer our clients a superior choice of efficient logistics solutions at decent prices, along with expanding the variety of expertise of our in-house Logistics Department meant to provide all-inclusive transport services on a 24/7/365 basis," noted Dennis Gliznoutsa, Vice President for Charter Sales in Volga-Dnepr Airlines

### **AirBridgeCargo Airlines renews IOSA operational** safety certification

AirBridgeCargo Airlines (ABC) has successfully passed the audit procedures for compliance with the International Air Transport Association's Operational Safety Audit (IOSA), renewing its certification for a further two years.

The extension of the airline's IOSA certificate acknowledge ABC's conformance with the highest global air safety requirements and follows a five-day inspection by independent auditors. This process reviewed AirBridgeCargo's flight performance, operating control, maintenance and ground handling, aviation security and quality management. The audit itself consisted of three stages: preparation, audit and rectifying of deficiencies.

The first stage is constantly being conducted by AirBridgeCargo on a daily basis as part of its focus on safety standards. The second stage was conducted by a French audit company accredited by IATA to perform such procedures. During the inspection, ABC's compliance with over 800 IOSA standards was checked and the final results sent to IATA for evaluation. This resulted in the Association renewing ABC's IOSA certificate until November 2017.

"IOSA is a global air industry benchmark for quality and safety. This certificate is a further demonstration of AirBridgeCargo Airlines' commitment to providing reliable cargo services to its international customers," said Denis Ilin, ABC's Executive President.

#### **About IOSA certification**

The IOSA certification audit is an internationally recognized and accepted evaluation system designed to assess the operational management and control systems of an airline. IOSA uses internationally recognized audit principles and is designed to conduct audits in a standardized and consistent manner. Airlines which are members of IATA are reevaluated every two years. 2013 results revealed that IOSA certified airlines had a crash rate 2.5 times lower than those airlines not on the IOSA registry. AirBridgeCargo was first awarded with the IOSA certificate in 2012 and this was a strategic step towards IATA membership which ABC attained in the same year

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