



# AIRLIFT WORLD

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*Dear colleagues!*

I am sincerely glad to welcome you  
on behalf of New Insurance Company!

In July of this year NIC celebrated 24 years old.

Over all these years, together with you  
we have provided insurance coverage  
for the pool of the Volga-Dnepr Group.

The principles of our interaction remain the same - this is a care  
for the future, high professionalism, client-centric approach, financial  
stability and transparency, safety and leadership!

Thank you for your professionalism, assistance, efforts and decent  
attitude in dealing with various aspects of strategic importance  
for prosperity of the entire Volga-Dnepr Group!

We will try to ensure that in future our partnership remains mutually  
beneficial and productive!

We sincerely wish you and each of your employees professional growth,  
financial stability and reliable partners!

Oksana Gorbunova,  
CEO of New Insurance Company

## ATRAN AIRLINES RAMPS UP ITS FLEET WITH NEW AIRCRAFT TYPE – BOEING 737-800BCF

03/21/2019

Atran Airlines, the Russian air express carrier within Volga-Dnepr Group, enlarges its fleet with Boeing 737-800BCF thus introducing the new aircraft type into its operations and increasing the total number of freighters to five. Having successfully completed certification of Boeing 737-800BCF in Russia, the airline will be first to operate this type of freighter benefiting from its operational capabilities and offering its customers more solutions for cargo delivery.

The additional airplane will boost the carrier's capacity and guarantee a wider choice of logistics solutions for its customers linking the routes between Russia, CIS, and Europe. The airplane has already operated its first flights from Moscow (Vnukovo) to Norilsk and Yakutsk carrying much-needed essential consumer goods for the population of the Siberian and Far Eastern parts of Russia, including perishables, general cargo and e-commerce shipments.

'We are delighted to have this new type of aircraft into our fleet. Being the upgraded version of Boeing 737, the airplane has more technical and operational capabilities. They allow us to offer more main-deck cargo capacity thanks to extended fuselage which is 6 meters longer and broaden our solutions for transportation of various types of shipments, including oversized which could be loaded through wider main deck cargo door. We feel confident that with this new AC type we will be able to guarantee high-service quality for our customers, leveraging trade flows



at the markets we operate at, with special focus on China-Russia and its emerging volumes of cross-border e-commerce and mail shipments, as well as gradually increasing aircraft utilization within our existing network,' – said Dmitry Obsharov, General Director for Atran Airlines.

Apart from accommodating 11 standard aviation pallets (2235×3175 mm) and container in the cargo compartment, Boeing 737-800BCF incorporates a reconfigurable cargo handling system easily adjustable for various types of ULDs. Its advanced technical characteristics together with stage 4 noise certification make it an ideal aircraft for European short and medium-haul cargo operations, enabling easy and seamless delivery of express and mail consignments.

Boeing 737-800BCF is the newcomer for Volga-Dnepr Group which will complement existing fleet of An-124-100, Il-76TD-90VD, Boeing 747F and Boeing 737-400F and expand the Group's air freight solutions ■

04/04/2019



## AIRBRIDGECARGO AIRLINES LAUNCHES 'ABC PREMIUM' CAPACITY GUARANTEE FOR CUSTOMERS WORLDWIDE

AirBridgeCargo Airlines (ABC) has introduced a new 'abc premium' product for customers seeking guaranteed capacity and prioritization on specific flights across ABC's international network

“After the completion of all internal procedures and alignment of our processes, we have introduced our dedicated product with access to guaranteed capacity.

We expect abc premium to attract high demand from customers with urgent, time-sensitive shipments. On top of this, we will be able to combine existing services and products, offering our customers the best options featuring the required benefits. For example, for vaccines, we might combine abc pharma and abc premium or for

aircraft engines use both abc XL and abc premium to deliver the speed and quality individual customers require,” highlighted Fedor Novikov, Deputy General Director, Products, of AirBridgeCargo Airlines.

AirBridgeCargo Airlines offers a full range of dedicated services for its customers with specialty cargo to accommo-

date the diverse needs of customers worldwide. Its modern fleet of efficient freighters as well as the expertise and experience of its certified personnel, access to flights of its interline partners and on-line options for track&trace, are continuing to bolster the airline's volumes of non-general cargo ■

## A RECORD 40-TONNE SHIPMENT FINDS ITS PERFECT MATCH WITH ABC XL SOLUTION

04/08/2019

**AirBridgeCargo Airlines, one of the market leaders in the transportation of oversized and heavy shipments, has recently transported its record breaking 40-tonne shipment, showcasing advantages of its dedicated abc XL product**

The 8-meter long single spare part with a weight of 37,500kg was trucked from the Belgian plant of Jan De Nul Group, a leading maritime construction company from Luxembourg, to Frankfurt, which was handled by the awarded forwarder Ziegler.

After delivery in Frankfurt, AirBridgeCargo further transported the spare part from Frankfurt to Singapore on board one of ABC's Boeing 747F. The very heavy spare part for the ocean-going vessel was safely delivered to its final point thanks to abcXL's expertise, experience, and dedication.

Despite nasty weather conditions in Frankfurt, with wind blasts and occasional rains, the loading procedures went as smoothly as possible being orchestrated by abc XL team and local OPS team.

Thanks to the outside of the box thinking from abcXL team, the specialists managed to load the 37,500kg (40,000kg after build up) intact into the B747F.

The abcXL team managed to have all arrangements and confirmations on hand within a minimum timeframe of only 6 days. From the request stage to the booking stage, including all essential

operational staff and equipment confirmed and arranged.

The Boeing 747F's unique swing-up cargo nose door capability was the perfect match for the shipment which was placed onto the high loader by a special crane of 110-tonne bearing capacity and pushed onto the maindeck under the strict supervision of ABC specialists.

'This is an all-time record shipment for our company and we are delighted to march through our 15th anniversary year with achievements of this kind. We are delighted to see that our customers value our network of dedicated abc XL staff and hubs. Both FRA and SIN stations provide the whole spectrum of operational coverage needed for transportation of XL shipments – essential equipment, trusted ground handling companies, and certified personnel. This, coupled with their promptness in the organization of each delivery fosters ABC's volumes of XL shipments and allows us to guarantee the high level of service quality', – stated Sergey Lazarev, General Director of AirBridgeCargo Airlines.

AirBridgeCargo has been organizing delivery of various super long and heavy shipments with the support of its airport and ground handling partners that are involved in this technologically advanced and complex process. Through collaborative actions and joint educational workshops with its partners the company is able to bring the best practices into the process of XL transportation ■



## AIRBRIDGECARGO AIRLINES SELECTS WORLDWIDE FLIGHT SERVICES TO ACCELERATE GROWTH OF STRATEGIC PARTNERSHIP WITH LIEGE AIRPORT

**AirBridgeCargo Airlines (ABC) has chosen Worldwide Flight Services (WFS) as its handling partner to accelerate its strategic partnership with Liege Airport ahead of the opening of the first phase of its new dedicated cargo area at the airport at the end of 2019**



The cooperation is in support of the strategic partnership signed between ABC's parent company, Volga-Dnepr Group, and Liege to significantly increase cooperation between the two companies, boosting AirBridgeCargo's volumes to and from the Belgian airport and placing Liege among the top five cargo airports in Europe by 2020.

This latest addition of Worldwide Flight Services to the project comes as the partners progress with the construction phase of new warehouse premises to support ABC's fast-growing freight volumes. This work will be divided into two phases for completion by the end of this year and mid-2020 respectively.

"Our close collaboration will facilitate the seamless and rapid building of the first 12,500 sqm of warehousing premises, which will be operational in November 2019. This will support our intention to increase ABC's current schedule of eight weekly frequencies from Liege to our target of 30 flights per week by 2020 in line with our customers' wishes and our vision of joint, intensified cooperation. This is a global project for AirBridgeCargo because, as well as representing a substantial enhancement of our cargo infrastructure in the region, it will allow us to increase our use of Liege Airport to leverage major international trade flows, including for special cargoes, and extend our ability to meet the needs of global businesses and consumers," highlighted Andrey Andreev, Vice President, Europe of AirBridgeCargo Airlines.

"From the start of our cooperation, AirBridgeCargo and Liege Airport have been a perfect match and WFS is now a welcome addition. We all share the same Cargo DNA. We are delighted with

the new development, that confirms our freighters first strategy. All of the parties involved in this partnership are really committing to the future of Liege, not only on paper, but by investing millions of euros in a new state-of-the-art facility. We see the first phase nearing completion, while the second phase, another 12.500 m2 first line facility, will be ready in 2020. We welcome WFS as operator of the dedicated facility, as they bring more know-how and experience to Liege. The additional flights, operated by one of the newest, cleanest and most silent widebody fleets in the world, alongside the facility, are another driver for further direct and indirect job creation at Liege Airport," stated Luc Partoune, CEO of Liege Airport.

Barry Nassberg, Group Chief Commercial Officer of WFS, commented: "We are extremely proud to be partnering with AirBridgeCargo and Liege Airport in this very exciting development, and to be expanding our long-time global relationship with ABC. As the world's largest cargo handler, we're also excited about entering the Liege market for the first time, which has been a strategic objective of ours. We'll be bringing the unique WFS experience to the airport, along with our technology, systems, and security processes, and are confident in our ability to help accelerate ABC's and Liege Airport's growth ambitions."

In addition to new warehouse facilities, Liege Airport is also constructing additional aircraft stands for wide-body planes with access to the enclosed cargo handling areas through an easily accessible ramp zone ■

## ATRAN AIRLINES OPTIMIZES CONNECTION BETWEEN CHINESE RETAILERS AND RUSSIAN CONSUMERS WITH ITS NEW ROUTE FROM XI'AN TO MOSCOW

Atran Airlines has launched a new route linking Xi'an, China with Moscow, Russia. The first flight was operated on board Atran's Boeing 737-400SF with further plans for Boeing 737-800BCF deployment to be able to guarantee up to 23 tonnes of cargo capacity per flight. The company's first flight was operated in close cooperation and with the great support from the side of Russian Post

04/17/2019



Being the second largest airport in Northern China, Xi'an Xianyang International Airport favors less congested situation and welcomes new air cargo carriers to accommodate emerging cross-border e-commerce shipments between China and Russia.

“Embracing new destinations and leveraging emerging market of cross-border shipments have been on the radar of our business development. With global e-commerce growing at 20% per year and forecast for nearly 15% uptick

of this sector in Russia within the next three-four years, the demand for high-quality air cargo service will be high. We are ready to guarantee it in close partnership with Russian Post and China Post,” highlighted Dmitry Obsharov, General Director of Atran Airlines. “Being the part of “Belt and Road” initiative, this ancient capital of China will undergo developments which will facilitate its transformation into a multi-modal hub with emerging volumes going through the airport”.

Atran Airlines has been focused on accommodating the evolving traffic of online purchases between China and Russia meeting the tightening timeframes of international delivery. Its recently expanded fleet, which was complemented by Boeing 737-400SF and Boeing 737-800BCF, will support the company's network expansion and guarantee maindeck capacity for its customers ■

## ATRAN AIRLINES' NEW ROUTE GUARANTEES CARGO CAPACITY BETWEEN HANGZHOU AND RIGA FOR CAINIAO NETWORK

05/20/2019

Atran Airlines is introducing new route into its network between Hangzhou (China), an emerging technology hub and home to the e-commerce industry in China, and Riga (Latvia). The flight, which is to be operated every Thursday on board of recently deployed Boeing 737-800BCF, will provide up to 23 tonnes of cargo capacity for e-commerce shipments of Cainiao Network, the logistics arm of Alibaba Group





The new freight call is another step of the ongoing cooperation between the Group and Cainiao Network and Memorandum of Understanding which was signed at the end of 2018 with the aim to strengthen the Group's positions in the area of cross-border shipments in the market and jointly build a global smart logistics network to meet upgrading demands.

"We have been focusing on satisfying growing demand of cross-border shipments, analyzing best-case scenarios for the consumers and launch of the lane Hangzhou-Riga is a result of our joint cooperation. Atran Airlines will offer cargo connection between Hangzhou, a major city in the Yangtze River Delta region, and Riga, which opens up distribution possibilities to both Russian and EU markets. On top of this, our customers will favor weekly air cargo services from Riga to Moscow (Vnukovo) with access to interline routes and CIS connections," — stated Dmitry Obsharov, General Director of Atran Airlines.

"Cainiao is striving to enhance cross-border logistics service for merchants, brands and consumers. We are pleased to partner with Atran Airlines to leverage its freight capabilities to provide efficient cross-border delivery," said James Zhao, general manager of Cainiao Global.

"With the arrival of Atran, Riga Airport has become the first Baltic airport to be used for direct regular e-commerce cargo transportation to China. It provides invaluable opportunities for both businesses and the economic cooperation between the Baltic region and China in general, especially considering that Atran will also provide a connection to Russia, thus providing new opportunities for Baltic exporters. This project would not be possible without the active and efficient co-operation between all the parties involved. Therefore, I would like to thank the carrier, the Post of Latvia and the state institutions, especially the State Revenue Service Customs Board, for their effective engagement in the implementation of the project," says Ilona Līce, Chairperson of the Board of Riga Airport.

Atran Airlines, which operates the fleet of Boeing 737-400SF and Boeing 737-800BCF, is concentrating on creating bridges for the booming volumes of online purchases between China and Russia, expanding its network and enlarging the fleet. The new service adds to the recently launched Xi'an route into Atran's fold with the carrier being aimed at further increase of its foothold in the region ■

## VOLGA-DNEPR TECHNICS MOSCOW IS APPROVED BY THE BERMUDA CIVIL AVIATION AUTHORITY FOR BOEING 777-200/-300 MAINTENANCE



Volga-Dnepr Technics  
Moscow is approved by the  
Bermuda Civil Aviation  
Authority for Boeing 777-  
200/-300 maintenance  
05/27/2019

Volga-Dnepr Technics Moscow (VDTM), one of the leading MRO providers of foreign aircraft in Russia, has received the approval of the Bermuda Civil Aviation Authority (BCAA) for maintenance of Boeing 777-200/-300 (GE 90) aircraft type.

The certificate covers line maintenance provision of these aircraft types of the Bermuda Aircraft Registry at one of the first VDTM base stations located at Sheremetyevo Airport. VDTM experts managed to go through the entire certification process in record-breaking time, in less than two months, having prepared all the necessary documentation and worked in constant interaction with the BCAA representatives.

'The expansion of BCAA approval to the Boeing 777-200/-300, new types of aircraft for us, is another step towards our development and a confirmation of VDTM striving to provide high quality maintenance services. With approval for maintenance of Boeing 747-400, Boeing 747-8, Boeing 737 NG, Boeing 737 CL, Airbus A319, A320, A321 aircraft, we are confident that our customers operating the Boeing 777 will appreciate the company advanced features. We are not satisfied with what has already been achieved. We are currently aiming to obtain EASA approval for Boeing 777 with European registration maintenance

and further introduction of new services following industry development trends', Konstantin Surkov, CEO of Volga-Dnepr Technics Moscow, said.

VDTM Company, a part of the Volga-Dnepr Group, has been active on the MRO market in Russia since 2009 and constantly strives to expand the range of services provided in response to requests from customers. VDTM provides maintenance of aircraft types of the largest foreign manufactures such as Boeing and Airbus ■



## AIRBRIDGECARGO AIRLINES IS AMONG THE WINNERS OF THE EURASIAN AWARD IN AVIATION MARKETING

AirBridgeCargo, the major cargo carriers in Russia, has been honored for its significant contribution to the development of air cargo in the Eurasian region during the Eurasian Award. The ceremony was held on the 9th of July in Krasnoyarsk as part of Network Cargo Forum and attracted more than 400 delegates from air cargo sector.

07/16/2019

Eurasian award was established by The Center for Strategic Development in Civil Aviation (AVIACENTER) with the aim to acknowledge airports, airlines and civil aviation enterprises of the Eurasian region through assessment of measurable criteria and quality characteristics of commercial and marketing activities of all nominees.

"It is a privilege and honor to be among the winners as this serves as a proof of our contribution to the development of the air cargo sector in Russia and Eurasian region. For the first six months of 2019 we have achieved 5% increase in tonnage to/from Russia which amounted to 50

thd tonnes on the backdrop of our successful operations in Krasnoyarsk, Yekaterinburg, and Moscow" – highlighted Vitaly Andreev, Global Director, eCommerce at AirBridgeCargo Airlines while receiving the prize from the organizers.

AirBridgeCargo Airlines has been operating at the Russian market since 2004 leveraging export, import and transit flows through major cities of Russia. The company is set to further reinforcement of air cargo sector in Russia bringing the world's best practices and sharing its experience with industry peers and other supply chain stakeholders. ■





## AIRBRIDGECARGO AND CARGOLOGICAIR JOIN AIR CARGO BOOKING PLATFORM CARGO.ONE TO OFFER THEIR GLOBAL CAPACITIES DIGITALLY

03/06/2019

The screenshot displays the cargo.one interface with two flight options:

- Option 1 (ABC):** General, WED 05.06 22:45 FRA → FRI 07.06 9:00 ORD, 2700<sup>00</sup> € (1.80 € / kg All-In Rate).
- Option 2 (CLA):** General, WED 05.06 7:05 FRA → THU 06.06 11:35 ATL, 2775<sup>00</sup> € (1.85 € / kg All-In Rate).

"In a major move for the industry, leading cargo airlines AirBridgeCargo (ABC) and CargoLogicAir (CLA) are entering into a global partnership with air cargo booking platform cargo.one to become the first all-cargo airlines to make their capacities available for digital booking with instant confirmation

Through the partnership, ABC and CLA will be able to market their global capacities to cargo.one's rapidly growing customer base of hundreds of freight forwarding companies digitally. Forwarders of all sizes will in turn be able to search for, compare and book offers of ABC and CLA.

Robert Van de Weg, VP Sales and Marketing for Volga-Dnepr Group comments: "Offering our capacities on cargo.one enables us to meet growing customers' demands for digital solutions and to give forwarders of all sizes access to our large global freighter network". "Being capable now to better reach small and medium sized forwarders through cargo.one will also help us increase our short-term capacity sales and thus our load factors, to grow even more sustainably." adds David Kerr, Chief Executive Officer of CLA.

The move to partner up with cargo.one is highly welcome by freight forwarders. Hauke Langert, CEO Airfreight at Skyline Express International: "gaining faster and more efficient access to freighter

capacities is a real game-changer. cargo.one now allows us to have 24/7 access to CLA and ABC capacities and enables us to serve our customers and partners based on real time rates." This notion is echoed by Steffen Löbert, Managing Director at CS4 Logistics: "We highly welcome the partnership and looking forward expand our relationship with ABC and CLA because of the much easier access now."

"We are very excited to enable this industry-first. ABC and CLA are spearheading innovation for all-cargo airlines to become more digital and thus customer-centric. And, they are now able to access the untapped market of smaller and medium sized forwarders that were previously not able to book with them. This will help them to further up their sales and load factors across network", adds Moritz Claussen, managing director and founder of cargo.one.

The offering of AirBridgeCargo and CargoLogicAir capacities is planned to go live later this summer after completion of the integration of the carriers' in-house systems with cargo.one ■

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